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4 BILL NO. S-77-01-22

5 SPECIAL ORDINANCE NO. S-28-77

6 AN ORDINANCE approving a blanket  
7 purchase order for purchase of  
8 Electric Lamps for the Street  
9 Lighting Department.

10 BE IT ORDAINED BY THE COMMON COUNCIL OF THE CITY OF  
11 FORT WAYNE, INDIANA:

12 SECTION 1. That the contract dated December 20.  
13 1976, between the City of Fort Wayne, by and through its Mayor  
14 and the Board of Public Works and Central Supply Co., Inc., City  
15 Utilities Purchase Order No. B-8531, for Electric Lamps, all for  
16 a maximum cost of \$25,000.00 to be charged to Electric Utility  
17 as the supplies are needed, which said purchase order is on file  
18 in the Office of the Department of Purchasing and is by reference  
19 incorporated herein, made a part hereof and is hereby in all  
20 things ratified, confirmed and approved.

21 SECTION 2. This Ordinance shall be in full force  
22 and effect from and after its passage and approval by the Mayor.

23   
24 Councilman

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31  
32 APPROVED AS TO FORM  
33 AND LEGALITY

34   
35 CITY ATTORNEY

Read the first time in full and on motion by Burns, seconded by Hinga, and duly adopted, read the second time by title and referred to the Committee on City Utilities (and the City Plan Commission for recommendation) and Public Hearing to be held after due legal notice, at the Council Chambers, City County Building, Fort Wayne, Indiana, on \_\_\_\_\_, the day of \_\_\_\_\_, 1976, at \_\_\_\_\_ o'clock P.M., E.S.T.

DATE: 1-11-77.

Charles W. Westerman  
CITY CLERK

Read the third time in full and on motion by Burns, seconded by Hinga, and duly adopted, placed on its passage.  
PASSED (SOBT) by the following vote:

	AYES	NAYS	ABSTAINED	ABSENT	TO-WIT:
TOTAL VOTES	<u>9</u>				
BURNS	<u>✓</u>				
HINGA	<u>✓</u>				
HUNTER	<u>✓</u>				
MOSES	<u>✓</u>				
NUCKOLS	<u>✓</u>				
SCHMIDT, D.	<u>✓</u>				
SCHMIDT, V.	<u>✓</u>				
STIER	<u>✓</u>				
TALARICO	<u>✓</u>				

DATE: 1-25-77

Charles W. Westerman  
CITY CLERK

Passed and adopted by the Common Council of the City of Fort Wayne, Indiana, as (ZONING MAP) (GENERAL) (ANNEXATION) (SPECIAL) (APPROPRIATION)

ORDINANCE (RESOLUTION) No. 2877 on the 25th day of Jan, 1977.

ATTEST: (SEAL)

Charles W. Westerman  
CITY CLERK

John Nuckols  
PRESIDING OFFICER

Presented by me to the Mayor of the City of Fort Wayne, Indiana, on the 26th day of January, 1977, at the hour of 11:00 o'clock A M., E.S.T.

Charles W. Westerman  
CITY CLERK

Approved and signed by me this 28th day of January, 1977, at the hour of 11:00 o'clock a, M., E.S.T.

Robert Armstrong  
MAYOR

Bill No. S-77-01-22

REPORT OF THE COMMITTEE ON CITY UTILITIES

We, your Committee on City Utilities to whom was referred an Ordinance  
approving a blanket purchase order for purchase of Electric Lamps for the  
Street Lighting Department

have had said Ordinance under consideration and beg leave to report back to the Common  
Council that said Ordinance is PASS.

PAUL M. BURNS - CHAIRMAN

FREDRICK R. HUNTER - VICE CHAIRMAN

VIVIAN G. SCHMIDT

WINFIELD C. MOSES, JR.

JAMES S. STIER

DATE 1-25-77 CONCURRED  
CHARLES W. WESTERMAN, CITY CLERK

# Memorandum

To E.P. Wehrenberg, Chairman, Board of Works

Date Dec. 16, 1976

From A.C.Lord, Purchasing Dept.

P.O. -- B5531 (C.U.)

Subject Bid #416, Electric Lamps

P.O. -- 33-34341 (C.U.)

## COPIES TO:

A.C.L.  
J.E.K.  
R.A.W.  
G.V.R.

Attached are the following documents relating to the subject bid-

Bidder's List  
Bid Tabulation  
Copies six (6) Bidders' offerings  
(including catalogues and price lists)  
Street Lighting Department: -2 memoranda and test report.

The following firms submitted offerings based on an estimated volume of \$25,000 for the year 1977:

	Discount From Retail Price Schedule	Terms	Delivery
Central Supply Co., Inc.	64.1%	2% -10 days	Stk./10 days
General Elev. Sup. Corp.	64.0%	" "	" "
Nat'l. Mill Sup. Co., Inc.	63.5%	" "	" "
Graybar Elec. Co.	63.0%	2% -10 prox.	" "
DuBois Chemical Div. (Chemed Corp.)	50.0%	Net -30 days	Ship from Cincinnati Oh.
Duro-Test Corp.	47.0%	Not stated (Assume Net 30 days)	Ship from Hammond, Ind.

It is considered that the Graybar, DuBois and Duro-Test offerings should be disregarded:

- Graybar offers G.E. Lamps which can be bought locally for less money from General Electric Supply.
- DuBois does not offer the full line of lamps required, e.g. not offered are High Intensity Discharge Lamps (High Pressure Sodium). Long life claimed in respect to products offered would require extensive and costly comparative tests to verify. As is shown in their bid, stocks are not maintained in the Fort Wayne area as required by bid conditions, although their sales representative states he would carry such stock in a local warehouse. Prices are not competitive except as in terms of longer life.
- Duro-Test stocks are not maintained in the Fort Wayne area as bid conditions required- Prices are not competitive.

Sylvania lamps (offered by Central Supply Co., Inc.), General Electric lamps (offered by G.E. Supply Co.), and Westinghouse lamps (offered by National Mill Supply) are the leading brands offered. Terms and delivery offered are comparable and meet bid conditions.

## Memorandum

To F.P. Wehrenberg, Chairman, Board of Works

Date Dec. 16, 1976

From A.C. Lord, Purchasing Department

Subject Bid #A16, Electric Lamps

### COPIES TO:

Alternatives to placing this business for the year 1977 are:

1. Accept the Central Supply offering on the basis of best price offer, that is discount from published retail price schedule.  
Note:

Street Lighting Department unfavorable observations as to Sylvania lamp life and Central Supply service are not sufficiently supported to warrant rejection of Central Supply Co.'s offering.

### OR

2. Accept the offerings of Central Supply Co., Inc., General Electric Supply Corp., and National Mill Supply Co., Inc. dividing the estimated lamp volume for the year approximately equal between them, contingent upon each maintaining the discount rate offered in the original bid. In so doing the following considerations come into play:
  - a. The city will have established alternate sources of supply, and will not be reliant solely upon a single source.
  - b. Competition will be maintained between three substantial local tax paying firms, each offering reputable and comparable products.
  - c. Price differentials are minimal, i.e. on an estimated \$25,000 worth of business for the year 1977. The dollar spread between these three best prices is \$150.
  - d. Each using department, being obligated to place approximately one-third of their 1977 requirements with each of the authorized suppliers, must maintain records of lamp life and vendor service to provide an objective basis for placement of future business.

Subject to the approval of the Board of Public Works the Purchasing Department would promulgate a procedure for documenting lamp life and vendor service with provision for periodic (quarterly) reports to be furnished to the Board of Works. Included in the procedure will be provision for marking lamps with the installation date and the recording of date of installation and date of failure.

This alternative is relatively cumbersome and demands record keeping, time and effort which could be put to other productive use. However, in the interest of supporting the integrity of the city's procurement

## Memorandum

To W.P. Wehrenberg, Chairman, Board of Works

Date Dec. 16, 1976

From A.C. Lord, Purchasing Department

Subject Bid #416, Electric Lamps

### COPIES TO:

practices the Board of Public Work and the Purchasing Dept. regard this procedure necessary and worth the time and effort.

- e. Vendor stocking problems would be extensively complicated.
- f. This alternative treats the three lowest bidders as substantially equal in respect to quality, delivery and stocking with price differentials negligible (as noted in c. above).

Alternative 1. Fully meets the conditions of the bid invitation.

Alternative 2. Departs from the expressed bid conditions. Good judgment generally favors maintaining more than one source of supply. Nevertheless, conditions established in the bid invitation were based on award of all electric lamp business to a single source in the interest of obtaining the lowest price commensurate with acceptable quality, delivery and account service.

This matter has been reviewed with the Law Dept. on 12/9/76.  
Counsel advises:

- 1. In the absence of any recognizable deficiencies in respect to quality, delivery or account servicing award of the business should be made to the low bidder for the full estimated volume cited in the bid invitation, i.e. acceptance of the Central Supply Co., Inc. offering.
- 2. Division of the estimated volume into approximately equal parts between the three low bidders would be acceptable provided each would document their agreement to supply one-third of estimated annual volume and maintain their price offering expressed in the bid.

Purchasing Dept. has contacted each of the three firms offering the greatest discount, i.e. the lowest price.

- General Electric Supply Co. would maintain their 64% discount offering for one-third of the estimated annual volume.
- National Mill Supply Co., Inc. would maintain their 63.5% discount offering for one-third of the estimated annual volume.

## Memorandum

To H. B. Mehrenberg, Chairman, Board of Works

Date Dec. 16, 1976

From A. C. Lord, Purchasing Department

Subject Bid #A16, Electric Lamps

COPIES TO:

- Central Supply Co., Inc. insists on adhering to the price offering on the bid volume, i.e. \$25,000 estimated annual requirements for the city.

The Purchasing Department cannot demonstrate significant deficiency in respect to quality, delivery or service offered by Central Supply to warrant award recommendation to do other than award this business to them.

*A. C. Lord*

A. C. Lord

*FEK*

416

APR 14-1970

Electric Lamps

*A/R on file* Firm  
 General Electric  
*Afd. O.K.* 2% - 10/11/30

64% Disc.

Westinghouse

*A/R attached*  
 DeBois Chemicals  
*Afd. O.K.* Net 30

50% increase Disc.

~~Quaranteed (Grand)~~

*A/R on file* Firm  
 Graybar Electric  
*Afd. O.K.* 2% - 10/11/30

~~63%~~ 63% Disc.  
(x.37)

7.0 B. S/P

All Phase Electric

~~64%~~

64.1% Disc.

*A/R on file*  
 Central Supply  
*Afd. O.K.* 2% - 10/11/30

Sylvania

B-8531

B3-34341

*A/R in mail*  
 National Mill Supply  
*Afd. O.K.* 2% - 10/11/30

63.5% Disc.

D.C. 7.0 B.

Lester Sales Co.

Verd-A-Ray Corp.

Uni-Chemi Corp.

*A/R attached*  
 Duro-Test Corp.

47% Disc.

*Afd. O.K.* Net 30

Del. 10 days A.R.O.

Dynalectric Supply



## CITY OF FORT WAYNE

64-78-12

ORIGINAL

B-8531

## CITY UTILITIES

DEPARTMENT OF PURCHASES  
ROOM 950 CITY-COUNTY BUILDING  
NUMBER ONE EAST MAIN STREET  
FORT WAYNE, INDIANA 46802

PURCHASE ORDER NO.

12/22/76

This number must appear on each pack-  
age, packing slip, invoice, bill of lading,  
express receipt and correspondence.

DATE Dec. 20, 1976

Central Supply Co., Inc.  
701 East Wallace Street  
Fort Wayne, Indiana 46801

SHIP TO —

Street Lighting Dept.  
1701 South Lafayette St.  
Fort Wayne, Indiana 46803

MAIL ALL INVOICES TO —  
CITY UTILITIES

GENERAL ACCOUNTING  
4th FLOOR CITY-COUNTY BUILDING  
NUMBER ONE EAST MAIN STREET  
FORT WAYNE, INDIANA 46802

INVOICE IN DUPLICATE, INCLUDING  
CERTIFICATION AS REQUIRED BY  
INDIANA STATE BOARD OF ACCOUNTS

QUANTITY RECEIVED	QUANTITY ORDERED	DESCRIPTION	ACCT. OR W.O. NO.	UNIT PRICE	TOTAL
		Blanket Purchase Order for 1977 for Electric Lamps	154.01		
		Price per Sylvania list #76-1 firm for 1977 per bid #416	List	64.13	
		2% 10 days net 30 F.O.B. - S/P - F.F.A.			
		Requirements will be released on departmental Purchase Orders against this blanket order as required by the using department.			
		Subject to Councilmanic approval			
		ATTENTION!! Send all invoices to General Accounting 4th Floor, City-County Bldg. 1 E. Main St. Fort Wayne, Indiana 46802 Show P. O. Number on Packing Slip and Invoice.			
		RW/pl			

APPROVED  
Board of Public Works

Henry P. Weberling  
Edward W. Parnas  
Paul J. Parnas

TERMS: (TERMS OF PAYMENT MUST BE SHOWN ON FACE OF INVOICE. OTHERWISE A 2% CASH DISCOUNT WILL BE TAKEN)

BY

CITY UTILITIES PURCHASING AGENT

DATE: 12/22/76

## CITY OF FORT WAYNE

## DEPARTMENT OF PURCHASES

Number One Main St., Ft. Wayne, Ind. 46802

## INVITATION

Quotations, subject to the conditions on the reverse hereof, are requested on the following list of materials, supplies, equipment or services, for the department as mentioned, with delivery to destination as shown below. Quotations shall include all charges for delivery, packing, etc. Address your reply as indicated below.

\*Mail all replies and correspondence, etc. to Attn. of A.C. Lord - 423-7037 DEPARTMENT OF PURCHASES

Room 470, Number One Main St., Ft. Wayne, Ind. 46802

## REQUIRED FOR DELIVERY TO:

Department or Division St. Lighting Engineering  
Rm. 320 City County Bldg.

Address One Main St., Fort Wayne, Indiana

RETURN ORIGINAL TO THE CITY—RETAIN DUPLICATE COPY FOR YOUR FILE

Closing Time of Bids Friday, November 19, 1976 at 10:30 A.M.

TAXES: THE CITY IS EXEMPT FROM FEDERAL EXCISE AND INDIANA STATE SALES TAX. THE CITY'S INDIANA SALES TAX EXEMPTION CERTIFICATE NUMBER IS NO. 14488. PRICES SHOULD NOT INCLUDE THESE TAXES. See "Instructions to Bidders" No. 10 on reverse hereof for details.

## TAX EXEMPT (Unless otherwise indicated)

Quantity	Units	Materials, Supplies, Equipment or Services	Unit Price	Total Amount
		<u>ELECTRIC LAMPS - 1977 REQUIREMENTS</u>		
		Specifications attached.		
		Each Bidder must submit a current 1977 written Affirmative Action Program with their bid - or have it on file with our E.E.O. Office, for the current year. Note: Forms attached must be completed in full, if not on file in E.E.O. Office.		
		Specify Which: On File: <u>X</u>		
		Attached: _____		
		YOUR DISCOUNT FROM LIST PRICE IS -----		64.1%
		SYLVANIA PRICE LIST #76-1 (ENCLOSED ARE 3 COPIES)		
		PRICE IS FIRM FOR CALENDAR YEAR 1977		
		FOB SHIPPING POINT FREIGHT PREPAID		

Bid Bond required ☒ NO ☐ YES \_\_\_\_\_ Performance Bond ☒ NO ☐ YES \_\_\_\_\_

See Instruction Item No. 18 on reverse side hereof.

Terms 2 % cash discount if paid within 30 days from delivery and acceptance of goods or completion of services.

## PROPOSAL OR BID

In compliance with the above invitation for bids and subject to all conditions thereof, the undersigned offers and agrees, if this bid be accepted within a reasonable time from date of closing, to furnish any or all of the items or render such services upon which prices are quoted, in accordance with the specifications applying and as the price set opposite each item.

Delivery of any or all of the items or completion of services indicated shall be made within \_\_\_\_\_ days from receipt of order ☒ IMPORTANT ☐ IF

IMPORTANT ☒ IF

As delivery may be a deciding factor in the award of an order, it is important that bidders furnish the information requested above.

Sign Here: St. Jones

PH. (219) 745-4961

CENTRAL SUPPLY COMPANY, INC.

FORT WAYNE, INDIANA 46801

701 EAST WALLACE STREET • P. O. BOX 1197

CENTRAL SUPPLY CO., INC.

For D.A. JONES Name of Company SALES

BOX 1197

Address FORT WAYNE IND

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_



Lighting Products Group  
Industrial Commercial Division  
10800 Ford Road  
Dearborn, Michigan 48126  
313 582-8754

December 10, 1976

Mr. Alan Lord  
Director of Purchasing  
City County Building  
Fort Wayne, Indiana 46801

Dear Mr. Lord:

Our local sales representative, Jim White, has completed a check on defective lamps of the major lamp suppliers to your city covering the past year. This was in response to a question as to how Sylvania fared in this regard. We find by checking your inventory that our overall quality was fine, and in most cases, better than other lamp manufacturers.

The attached is a tabulation taken by Jim White at your facilities. This does not reflect the numbers of types by all manufacturers, but rather shows a broad quality comparison. We have no records of your past purchases by manufacturers. In any event, we find nothing alarming about the quality picture.

In the case of H33/400 mercury vapor lamps, those were of an older production which had given some minor problems and to our knowledge, all of them have been replaced. Apparently, a few showed up in your inventory.

I trust this answers your questions.

Sincerely,

G.T.E. SYLVANIA, INC.

*Donald J. Theisen*  
Donald J. Theisen, P.E.  
District Engineer

DJT/rmv

<u>LAMP TYPE</u>	<u>SYLVANIA</u>	<u>GENERAL ELECTRIC</u>	<u>WESTINGHOUSE</u>
H33/400	13 No Light 5 Started	6	3
H39/175	1 No Light 4 Started	7	4
H36/1000	0	2	0
LU/100	6 No Light 5 Started	21	0
LU/400	0	18	0
LU/1000	0	1	0

## CITY OF FORT WAYNE

## DEPARTMENT OF PURCHASES

Number One Main St., Ft. Wayne, Ind. 46802

## INVITATION

Quotations, subject to the conditions on the reverse hereof, are requested on the following list of materials, supplies, equipment or services, for the department as mentioned, with delivery to destination as shown below. Quotations shall include all charges for delivery, packing, etc. Address your reply as indicated below.

\*Mail all replies and correspondence, etc. to Attn. of A.C. Lord - 423-7037 DEPARTMENT OF PURCHASES

Room 470, Number One Main St., Ft. Wayne, Ind. 46802

## REQUIRED FOR DELIVERY TO:

Department or Division St. Lighting Engineering  
Rm. 320 City County Bldg.

Address One Main St., Fort Wayne, Indiana

RETURN ORIGINAL TO THE CITY—RETAIN DUPLICATE COPY FOR YOUR FILE

Closing Friday, November 19, 1976 at 10:30 A.M.  
 Time of Bids

TAXES: THE CITY IS EXEMPT FROM FEDERAL EXCISE AND INDIANA STATE SALES TAX. THE CITY'S INDIANA SALES TAX EXEMPTION CERTIFICATE NUMBER IS NO. 34468. PRICES SHOULD NOT INCLUDE THESE TAXES. See "Instructions to Bidders" No. 10 on reverse hereof for details.

## TAX EXEMPT (Unless otherwise indicated)

Quantity	Unit	Materials, Supplies, Equipment or Services	Unit Price	Total Amount
		<u>ELECTRIC LAMPS - 1977 REQUIREMENTS</u>		
		Specifications attached.		
		Each Bidder must submit a current 1977 written Affirmative Action Program with their bid - or have it on file with our E.E.O. Office, for the current year. Note: Forms attached must be completed in full, if not on file in E.E.O. Office.		
		Specify Which: On File: <u>X</u>		
		Attached: _____		

Did Bond required ☐ NO ☐ YES Performance Bond ☐ NO ☐ YES  
 See instruction item No. 18 on reverse side hereof.

Terms 2 % cash discount if paid within 10 days from delivery and acceptance of goods or completion of services.

## PROPOSAL OR BID

In compliance with the above invitation for bids and subject to all conditions thereof, the undersigned offers and agrees, if this bid be accepted within a reasonable time from date of closing, to furnish any or all of the items or render such services upon which prices are quoted, in accordance with the specifications applying and as its price set opposite each item.

Delivery of any or all of the items or completion of services indicated shall be made within \_\_\_\_\_ days from receipt of order.

## IMPORTANT

As delivery may be a deciding factor in the award of an order, it is important that bidders furnish the information requested above.

(Sign Here)

General Electric Co.  
 Name of Company  
5311 Distribution Dr.  
 Address  
Fort Wayne, Ind.  
 City



5311 DISTRIBUTION DRIVE, FORT WAYNE, INDIANA 46825

TELEPHONE NO. 784-8466

WHEN ORDERING, PLEASE  
REFER TO QUOTATION

No. 400-1118761

3000720 N A  
FORT WAYNE CITY  
DEPARTMENT OF PURCHASE  
CITY COUNTY BLDG 1 EAST MAIN  
FT WAYNE IND 46802  
1/74

DATED 11/18/72

TERMS  
% CASH DISCOUNT AS  
SHOWN BY ITEM

WE THANK YOU FOR YOUR INQUIRY

AND ARE PLEASED TO QUOTE AS FOLLOWS:

QUANTITY	DESCRIPTION	% CASH DISCOUNT	DELIVERY	UNIT PRICE	EXTENSION
	<p>Bid Rf. 416 LAMPs for YEAR 1976 LIST LESS 64% PRICES FRIM FOR ONE YEAR.</p>	26			

ALL AGREEMENTS ARE MADE CONTINGENT UPON DELAYS BEYOND OUR CONTROL: QUOTATION IS SUBJECT TO CHANGE WITHOUT NOTICE UNLESS OTHERWISE STATED. AND ALL ORDERS ARE SUBJECT TO ACCEPTANCE.

THE AMOUNT OF ANY PRESENT OR FUTURE SALES, REVENUE, EXCISE OR OTHER TAX APPLICABLE TO THE MERCHANDISE COVERED BY THIS QUOTATION, OR TO THE SALE OR USE THEREOF, SHALL BE ADDED TO THE PURCHASE PRICE AND SHALL BE PAID BY THE PURCHASER.

WE HOPE THAT WE SHALL BE FAVORED WITH YOUR ORDER, AND ASSURE YOU OF PROMPT ATTENTION.

YOURS TRULY,

*J. N. Van Doren*

(SEE REVERSE SIDE FOR STANDARD CONDITIONS APPLYING)

## CITY OF FORT WAYNE

## DEPARTMENT OF PURCHASES

Number One Main St., Ft. Wayne, Ind. 46802

## INVITATION

Quotations, subject to the conditions on the reverse hereof, are requested on the following list of materials, supplies, equipment or services, for the department as mentioned, with delivery to destination as shown below. Quotations shall include all charges for delivery, packing, etc. Address your reply as indicated below.

\*Mail all replies and correspondence, etc. to Attn. of

A.C. Lord - 423-7037 DEPARTMENT OF PURCHASES

Room 470, Number One Main St., Ft. Wayne, Ind. 46802

## REQUIRED FOR DELIVERY TO:

Department  
or DivisionSt. Lighting Engineering  
Rm. 320 City County Bldg.

Address One Main St., Fort Wayne, Indiana

RETURN ORIGINAL TO THE CITY—RETAIN DUPLICATE COPY FOR YOUR FILE

Closing Friday, November 19, 1976 at 10:30 A.M.

Time of Bids

TAXES: THE CITY IS EXEMPT FROM FEDERAL EXCISE AND INDIANA STATE SALES TAX. THE CITY'S INDIANA SALES TAX EXEMPTION CERTIFICATE NUMBER IS NO. 34608. PRICES SHOULD NOT INCLUDE THESE TAXES. See "Instructions to Bidders" No. 10 on reverse hereof for details.

## TAX EXEMPT (Unless otherwise indicated)

Quantity	Unit	Materials, Supplies, Equipment or Services	Unit Price	Total Amount
		<u>ELECTRIC LAMPS - 1977 REQUIREMENTS</u>		
		Specifications attached.		
		Each Bidder must submit a current 1977 written Affirmative Action Program with their bid - or have it on file with our E.E.O. Office, for the current year. Note: Forms attached must be completed in full, if not on file in E.E.O. Office.		
		Specify Which: On File: _____		
		Attached: _____		
		National Mill Supply, Inc. Lamp quotation for City Utilities and City of Ft. Wayne, for the period January 1, 1977 through December 31, 1977.		
		Lamp list price - less 63.5%		
		Terms: 2% cash discount if paid within 10 days. Net 30 days.		
		Deliveries made by National Mill truck in the city of Ft. Wayne, Ind., and/or Allen County are free of charge.		

Bid Bond required ☒ YES ☐ NO Performance Bond ☐ YES ☐ NO  
See instruction item No. 18 on reverse side hereof.  
Terms 2 % cash discount if paid within 10 days from delivery and acceptance of goods or completion of services.

## PROPOSAL OR BID

In compliance with the above invitation for bids and subject to all conditions thereof, the undersigned offers and agrees, if this bid be accepted within a reasonable time from date of closing, to furnish any or all of the items or render such services upon which prices are quoted, in accordance with the specifications applying and at the price set opposite each item.

Delivery of any or all of the items or completion of services indicated shall be made within \_\_\_\_\_ days from receipt of order.

## IMPORTANT

As delivery may be a deciding factor in the award of an order, it is important that bidders furnish the information requested above.

Sign Here:

National Mill Supply, Inc.

Name of Company

For R. Reed Powers This Fixture Mgr.

Address 5501 Distribution Dr.

City Ft. Wayne IN 46825 Date 11-19-76

Lamps for City Utilities and City of Fort Wayne, for the period of January 1, 1977 through December 31, 1977.

The enclosed non-collusion affidavit must be properly executed and returned as a part of your bid.

We require a guaranteed firm price for all lamps delivered to us during specified period.

Our annual lamp purchases are estimated at \$25,000.00, covering all types, sizes, voltages, colors and shapes, both regular and rough service, including all types of the following: incandescent, group replacement series street lighting and multiple street lighting, flourescent, mercury vapor, quartz, metal halide, switchboard, indicating, and any others as our needs dictates.

All lamps must be of a recognized nationally known standard domestic manufacturer.

A net price sheet, or a list price sheet showing manufacturer and discount which your offer, must be submitted with your quotation.

Your lamp catalog, containing complete specifications and descriptions, along with the ordering codes for all lamps, must be submitted with your quotation, 3 copies each of catalog & price sheet.

Note: All bidders must submit with their bid, their latest publication listing initial lumens, lamp lumen depreciation and lamp life hours of all wattages quoted.

As a part of the contract, the successful bidder will be required to maintain a stock in Fort Wayne, Indiana, for our use, of those lamps which we will designate, in quantities to be determined by us.

These stocking requirements will represent approximately one-half of the normal Purchases Order quantity of our higher usage lamps.

All Purchase Orders specifying quantities which are multiples of standard packages, must be shipped only in standard packages.

The quoted prices must be applied to the "pick-up" or "over-the-counter" purchases, in any quantities.

The quoted prices must be extended to all Departments of the City Utilities or the Civil City.

Your quoted prices must include all delivery cost to the destination as stated on the individual Purchase Orders, and your cash discount expressed as a percentage and/or multiplier must be specified in your quotation.

Full credit must be issued to us for all lamps proving unsatisfactory due to faulty material or workmanship, and any breakage, apparent or concealed, occurring during delivery, shall be the vendor's responsibility.



## CITY OF FORT WAYNE

## DEPARTMENT OF PURCHASES

Number One Main St., Ft. Wayne, Ind. 46802

## INVITATION

Quotations, subject to the conditions on the reverse hereof, are requested on the following list of materials, supplies, equipment or services, for the department as mentioned, with delivery to destination as shown below. Quotations shall include all charges for delivery, packing, etc. Address your reply as indicated below.

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A.C. Lord - 423-7037 DEPARTMENT OF PURCHASES

Room 470, Number One Main St., Ft. Wayne, Ind. 46802

## REQUIRED FOR DELIVERY TO:

Department St. Lighting Engineering  
or Division Rm. 320 City County Bldg.

Address One Main St., Fort Wayne, Indiana

RETURN ORIGINAL TO THE CITY—RETAIN DUPLICATE COPY FOR YOUR FILE

Closing Friday, November 19, 1976 at 10:30 A.M.  
Time of Bids

TAXES: THE CITY IS EXEMPT FROM FEDERAL EXCISE AND INDIANA STATE SALES TAX. THE CITY'S INDIANA SALES TAX EXEMPTION CERTIFICATE NUMBER IS NO. 24608. PRICES SHOULD NOT INCLUDE THESE TAXES. See "Instructions to Bidders" No. 10 on reverse hereof for details.

## TAX EXEMPT (Unless otherwise indicated)

Quantity	Unit	Materials, Supplies, Equipment or Services	Unit Price	Total Amount
<u>ELECTRIC LAMPS - 1977 REQUIREMENTS</u>				
Specifications attached.				
Each Bidder must submit a current 1977 written Affirmative Action Program with their bid - or have it on file with our E.E.O. Office, for the current year. Note: Forms attached must be completed in full, if not on file in E.E.O. Office.				
Specify Which: On File: <u>X</u>				
Attached: _____				
LIST LESS 63% (X.37)				
F.O.B. SP/FA (Delivered)				
PRICES FIRM FOR 1977				

Bid Bond required ☒ NO ☐ YES \_\_\_\_\_ Performance Bond ☐ NO ☐ YES \_\_\_\_\_  
 Terms 2% 10 PROX. See instruction item No. 18 on reverse side hereof.  
% cash discount if paid within \_\_\_\_\_ days from delivery and acceptance of goods or completion of services.

## PROPOSAL OR BID

In compliance with the above invitation for bids and subject to all conditions thereof, the undersigned offers and agrees, if this bid be accepted within a reasonable time from date of closing, to furnish any or all of the items or render such services upon which prices are quoted, in accordance with the specifications applying and at the prices set opposite each item.

Delivery of any or all of the items or completion of services indicated shall be made within \_\_\_\_\_ days from receipt of order.

## IMPORTANT

As delivery may be a deciding factor in the award of an order, it is important that bidders furnish the information requested above.

Sign Here:

Graybar Electric Company

Name of Company

For S. C. OTTERSTEDT Title BRANCH MANAGER

5425 DISTRIBUTION DRIVE

Address FORT WAYNE

City INDIANAPOLIS 11/18/76Page 1 of 5Ref. No. 416Date October 26, 1976

Date wanted \_\_\_\_\_

Fund  
Appropriation No. \_\_\_\_\_



DuBOIS CHEMICALS/INDUSTRIAL GROUP  
DuBOIS TOWER • CINCINNATI, OHIO 45202 • PHONE: (513) 762-6000

November 15, 1976

City of Ft. Wayne  
Department of Purchases  
Number One Main Street  
Ft. Wayne, Indiana 46802

Gentlemen:

This bid is to cover the lamp requirements for the City of Fort Wayne for the year of 1977. We are offering the City a 50% discount from our one-case prices. I have attached a price sheet for the products which are the mainstay of our line. I have also attached a catalog showing all the types which DuBois can offer.

Our terms are net 30 days. All prices include freight, but a 15 case minimum applies. Orders for less than 15 cases will be f.o.b. Cincinnati.

Sincerely,

DuBOIS CHEMICALS  
Div. of Chemed Corporation

*J. Robert Brown, Manager*  
J. Robert Brown, Manager  
Lighting Department

JRB/mg  
enc.

## CITY OF FORT WAYNE

## DEPARTMENT OF PURCHASES

Number One Main St., Ft. Wayne, Ind. 46802

## INVITATION

Quotations, subject to the conditions on the reverse hereof, are requested on the following list of materials, supplies, equipment or services, for the department as mentioned, with delivery to destination as shown below. Quotations shall include all charges for delivery, packing, etc. Address your reply as indicated below.

\*Mail all replies and correspondence, etc. to Attn. of

A. C. Lord - 423-7037 DEPARTMENT OF PURCHASES

Room 470, Number One Main St., Ft. Wayne, Ind. 46802

## REQUIRED FOR DELIVERY TO:

Department St. Lighting Engineering  
or Division Rm. 320 City County Bldg.

Address One Main St., Fort Wayne, Indiana

RETURN ORIGINAL TO THE CITY—RETAIN DUPLICATE COPY FOR YOUR FILE

Closing Friday, November 19, 1976 at 10:30 A.M.  
Time of Bids

TAXES: THE CITY IS EXEMPT FROM FEDERAL EXCISE AND INDIANA STATE SALES TAX. THE CITY'S INDIANA SALES TAX EXEMPTION CERTIFICATE NUMBER IS NO. 34608. PRICES SHOULD NOT INCLUDE THESE TAXES. See "Instructions to Bidders" No. 10 on reverse hereof for details.

## TAX EXEMPT (Unless otherwise indicated)

Page 1 of 5

Ref. No. 416

Date October 26, 1976

Date wanted

Fund  
Appropriation No.

Quantity	Unit	Materials, Supplies, Equipment or Service	Unit Price	Total Amount
		<u>ELECTRIC LAMPS - 1977 REQUIREMENTS</u>		
		Specifications attached.		
		Each Bidder must submit a current 1977 written Affirmative Action Program with their bid - or have it on file with our E.E.O. Office, for the current year. Note: Forms attached must be completed in full, if not on file in E.E.O. Office.		
		Specify Which: On File: _____		
		Attached: <input checked="" type="checkbox"/> _____		

Bid Bond required ☐ NO ☐ YES Performance Bond ☐ NO ☐ YES  
See instruction item No. 16 on reverse side hereof.

Terms net % cash discount if paid within 30 days from delivery and acceptance of goods or completion of services.

## PROPOSAL OR BID

In compliance with the above invitation for bids and subject to all conditions thereof, the undersigned offers and agrees, if this bid be accepted within a reasonable time from date of closing, to furnish any or all of the items or render such services upon which prices are quoted, in accordance with the specifications applying and at the price set opposite each item.

Delivery of any or all of the items or completion of services indicated shall be made within \_\_\_\_\_ days from receipt of order.

## IMPORTANT

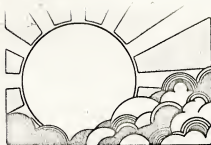
As delivery may be a deciding factor in the award of an order, it is important that bidders furnish the information requested above.

Sign Here:

DuBois Chemicals, Div. of Chemed

Name of Company

For J. Robert Brown Title St. Lighting Dept.Address DuBois Tower 511 Walnut St.City Cincinnati, OhioDate 11/18/76



# FILAMENT FACTS

## LAMP PRICING

PRODUCT	LAMPS PER CASE	GROSS WEIGHT	PRODUCT #	COMBINATION CASE PRICING PER LAMP				
				1 CASE	3 CASE	6 CASE	10 CASE	20 CASE
60W General Service Case Code.....	120	11 lbs	02735276	\$1.29 NALY	\$1.19 NBLY	\$1.09 NOLY	\$0.99 OZLY	\$0.89 OELY
100W General Service Case Code.....	120	11 lbs	02736275	\$1.29 NALY	\$1.19 NBLY	\$1.09 NOLY	\$0.99 OZLY	\$0.89 OELY
150W General Service Case Code.....	120	13 lbs	02737274	\$1.49 TTLY	\$1.39 TDLY	\$1.29 NALY	\$1.19 NBLY	\$1.09 NOLY
75W Flood Light Case Code.....	60	8 lbs	02738273	\$4.70 LYBY	\$4.20 ENYV	\$3.75 BEOB	\$3.35 BYOB	\$3.10 TEBY
150W Flood Light Case Code.....	24	8 lbs	02739272	\$4.80 OAAV	\$4.30 OBAY	\$3.85 ONBY	\$3.45 OYLY	\$3.20 DZOY
150W Outdoor Flood Case Code.....	12	5 lbs	02740274	\$7.45 OONB	\$6.95 OYAB	\$6.45 DZNB	\$5.85 DLBB	\$5.25 DBLB
4 ft. Fluorescent Case Code.....	24	18 lbs	02743271	\$3.90 ONTY	\$3.25 DZBY	\$3.05 DANY	\$2.85 DLBY	\$2.70 DEOY
8 ft. Fluorescent Case Code.....	12	18 lbs	02744270	\$8.20 OTEV	\$7.20 ODEY	\$6.60 DZAY	\$6.00 DAYV	\$5.40 DEOY
4 ft. Energy Saver Case Code.....	24	18 lbs	02741273	\$4.40 OETY	\$3.60 ODEY	\$3.30 DZAY	\$3.05 DANY	\$2.85 DLBY
8 ft. Energy Saver Case Code.....	12	18 lbs	02742272	\$9.10 OLNY	\$7.90 ONLY	\$7.10 ODNY	\$6.40 DZOY	\$5.65 DEZB
8 ft. High Output Case Code.....	12	18 lbs.	02745279	\$9.96 OZAA	\$8.67 OEYD	\$7.97 ONAA	\$7.37 OODD	\$6.87 OYED
8 ft. Very High Output Case Code.....	12	18 lbs.	02734277	\$18.36 BBYA	\$15.97 TLZD	\$14.69 TTYL	\$13.59 TYLL	\$12.67 NAYD



BID-REF. 416DATE 11-5-76

CARDS MAILED

BIDS PICKED UP

BIDS MAILED

VENDORS NAME &amp; ADDRESS

Verd-A-Ray Corp.  
615 Front St.  
Toledo, Ohio

11-5-76

Uni-Chem Corp.  
P.O. Box 33182  
Indianapolis, Indiana

11-5-76

Duro-Test Corp.  
1919 E. 52nd St.  
Indianapolis, Ind.

11-5-76

Dynalectric Supply Co  
Third & Walnut St.  
Owensboro, Kentucky

11-5-76

Westinghouse Electric  
125 E. Murray St.

11-5-76

11-8-76

National Mill Supply  
5501 Distribution Dr.

11-5-76

11-10-76

General Electric Supply  
5311 Distribution

11-5-76

11-8-76

Graybar Electric  
5425 Distribution

11-5-76

11-8-76

Schlatter Hardware  
5310 Merchandise Drive

11-5-76

Central Supply Co.  
701 E. Wallace St.

11-5-76

11-10-76

Mercantile Lighting

2112 Maumee Ave.

11-5-76

BID REF. 416

DATE 11-5-76

CARDS MAILED

BIDS PICKED UP

BIDS MAILED

VENDORS NAME & ADDRESS

E.F. Miles Co., Inc.  
5800 Fairfield Ave.

11-5-76

No. Amer. Phillips Lighting  
9412 Trentman Rd.

11-5-76

Armen-X Products  
3716 Goshen Rd.

11-5-76

All Phase Electric Supply  
4920 Lima Rd.

11-5-76

11-10-76

Lester Sales Co.  
930 W. Oakdale

11-12-76

11-5-76

DeBois Chemicals  
5124 Covington Rd.

11-8-76

3485

TITLE OF ORDINANCE SPECIAL ORDINANCE - City Utilities Blanket Purchase Order 8531

DEPARTMENT REQUESTING ORDINANCE BOARD OF PUBLIC WORKS

SYNOPSIS OF ORDINANCE Bids were accepted in the Purchasing Department for supplying *8-77-01-22*

Electric Lamps for 1977 use by the Street Lighting Department. Said bids were  
for amount of discount offered from list price based on estimated volume of  
\$25,000.00.

The low bidder was Central Supply Co., Inc. with an offered discount of 64.1%.

(SEE ATTACHED MEMORANDUM, TABULATION AND BIDS)

EFFECT OF PASSAGE Predetermined vendor with established discount.

EFFECT OF NON-PASSAGE Spot buying with no fixed discount

MONEY INVOLVED (DIRECT COSTS, EXPENDITURES, SAVINGS) Estimated \$25,000.00 cost to

Electric Utility

ASSIGNED TO COMMITTEE

Bussing - City Utilities